

APRIL 2005

www.napmlv.com

Monthly Dinner Meeting Wednesday – April 27, 2005

Note: The April General Meeting will be held at Green Pond Country Club, 3604 Farmersville Road, Bethlehem, PA 18020. 610-253-2505

Directions: From Allentown: Route 22 East to Route 33 South. Exit Route 33 at William Penn Highway (1st exit). Turn right at the bottom of the exit ramp onto William Penn Highway. Follow William Penn Highway approximately ½ mile to Farmersville Road (Skating rink or Moyer Lumber Company on the left had side is a landmark). Turn right onto Farmersville road for ¼ mile. The entrance to Green Pond is on your right hand side.

Dinner Reservations: Responses required by Monday, April 25, 2005. Send responses to: gpkinek@pplweb.com or phone 610-774-4776.

Cost: NAPM-LV Members - No Charge
Guest - \$50 Students - \$10
Checks payable to NAPM-LW

Pre-Dinner Forum: 5:30 – 6:30 PM

Kamran Afshar - Ph.D.

Topic: Purchasing Manager Index of the Lehigh Valley.

Dinner: 6:30 PM

Salad: Garden Salad.

Entrees: Chicken Marsala or Veal & Peppers

Accompaniments: Rice Pilaf, Vegetable Medley, Broccoli & Bacon, rolls, butter, coffee (decaf), tea

Desserts: Cookie Tray

After Dinner Program: 7:15 - 7:40 PM

Nancy Helwig - Presentation of Scholarships to College Students

After Dinner Speaker: 7:40 - 8:10 PM

Robert J. Trent, Ph.D.

Topic: 10 Knowledge and Skill Areas needed for a Supply Chain Organization.

Speaker's Biographies:

Kamran Afshar, Ph.D.

Dr. Kamran Afshar is the President of Kamran Afshar Associates, Inc. www.kaa-inc.com. His company consults on a variety of topics and provides economic indicators and market research to all segments of the local economy. He holds a B.S. in Economics and Business Administration from Shiraz University, Shiraz, Iran. Kamran earned his Ph.D. in Economics from Florida State University, Tallahassee, FL. In addition, he holds a Diploma in Economic Development from the University of Oxford, Oxford, U.K.

Besides his consulting business, Dr. Afshar held a variety of teaching positions at Wofford College and Moravian College. He is or had served on several local boards of directors and professional economic associations. He has published newspaper & magazine articles, papers and bulletins on economics in numerous publications throughout the years.

Kamran is married and has two children.

Robert J. Trent, Ph.D.

Dr. Trent is the supply chain management program director and the Eugene Mercy associate professor of management at Lehigh University, where he teaches at the undergraduate and graduate levels. He holds a B.S. degree in materials logistics management from Michigan State University, an M.B.A. degree from Wayne State University, and a Ph.D. in purchasing/operations management from Michigan State University.

Robert spent seven years in various production, operations, purchasing, planning and logistics roles with Chrysler Corporation. He has authored or co-

authored various articles, textbooks, studies and research reports on Purchasing and Supply Chain Management topics.

Dr. Trent is active with ISM and served for many years as the Professional Development Director of NAPM-Lehigh Valley. He was also the 2003 recipient of the NAPM-Lehigh Valley's Frances C. Petro distinguished service award which recognizes significant contributions in support of the purchasing profession in the Lehigh Valley.

Dr. Trent and his family reside in Jackson Township, PA.

Programs Committee Update

By George P. Kinek, C.P.M.

We are excited about our presenters for this month. Kamran Afshar, Ph.D, will hold the pre-dinner forum. He will briefly explain ISM's Purchasing Manager's index and then explain how the Purchasing Manager index he developed for the Lehigh Valley can be used as both a forecasting and comparison tool. KAA Associates index mirrors the ISM tool, yet contains more detail and is formatted specifically for Lehigh Valley business. We are also grateful that Kamran donated a considerable amount of his speaking fee directly into our scholarship fund. Thank you, Kamran Afshar.

This month we will award college scholarship money to several deserving recipients. Nancy Helwig has done an outstanding job in advertising our scholarship program and evaluating all applicants for consideration. We will hear a few words from the student recipients after dinner.

Finally, our own Robert J. Trent, Ph.D. will speak to us about the "Ten knowledge and skill areas needed for a Supply Chain Organization". We are always pleased to have Dr. Trent impart his wisdom and knowledge to us.

Our venue for the April meeting had to be moved from Lehigh University to Green Pond CC. Lehigh would have been an appropriate and beautiful setting for our meeting. We are a little disappointed that we couldn't make this work; however, Purchasing professionals are flexible and accustomed to change.

We are winding down our program year, and have one more scheduled for June 7, 2005 before the summer break. We will hear our newly elected President tell us the future vision for NAPM-LV. Please keep that date open and more details will become available on the web site and in our next newsletter.

President's Corner

By Patricia Frank, C.P.M., President

Our March 22 Annual Purchasing Month event was one of our best ever. We had 70 participants for dinner and 46 for the afternoon session. The facilities were very nice, the food and snacks exceptional, the presenters were outstanding and the weather was great. I would like to mention some of the names of those who helped make this event the overwhelming success that it was. Special mention to Programs Chair, George Kinek, and to Nancy Helwig for a huge effort put forth by each of these folks. Others deserving special mention are Jane Affa, Jane Warke and Jackie Jacob. All of the foregoing are PPL employees. Also, special thanks to Rhonnie Fox and Ray Nester. I can personally say that, on this day, each of these people made NAPM-LV look good.

This month our focus is on continuing education. NAPM-LV will celebrate its annual scholarship night on Wednesday, April 27, at Green Pond GC. Nancy Helwig (PPL), our Scholarship Chair, has once again done an outstanding job in engaging students in this process. Additional information is included in this newsletter.

Shortly, voting will be taking place for the executive leadership team and various chairs for next year. The general membership will be notified when the ballots are ready.

Remember, our annual Golf Tournament will be held on May 24th, at the Woodstone Golf Club in Danielsville, PA, starting at 11:00 am. Also, our final dinner meeting, at which the installation of new officers takes place, will occur on June 7th. I encourage all members to support your affiliate and attend both of these events.

Certification

Congratulations!

Lifetime Certification

Susan Eckel, C.P.M.
Terry Tressel, C.P.M.

Recertification

John Rine, C.P.M. A.P.P.
Monica Anthony, C.P.M.
Randy Stubits, C.P.M.

Membership News

As of April, 2005 the membership of NAPM-LV is comprised of:

**189 Regular
3 Academic
2 Honorary
6 Corporate
6 Retired
4 Unemployed
2 Students**

Total Membership: 212

Membership Report

PLEASE WELCOME

NEW MEMBERS

Susan Bortz, Purchasing Project Specialist,
Knoll, Inc.

Larry Coffee, Global Process Redesign Manager,
Specialty Minerals Inc./Minteq
International Inc., Inc.

SATELLITE SEMINARS AT A GLANCE

Thurs. April 14, 2005	Supply Chain Research Trends and Market Intelligence
Thurs. June 9, 2005	Discovering Supply Management's Social Conscience

If you are looking for a way to earn extra Continuing Education Hours (CEHs) for C.P.M. recertification or A.P.P. reaccreditation, attend ISM Satellite Seminars! Attendees earn 4 CEHs for each of these four-hour educational programs.



Dues Alert

Dues were due on by January 21, 2005, if you have not yet paid, there is still some time to renew and save the one time initial fee to the ISM.

Members may pay by check or credit card. Please make all checks payable to NAPM-LV and mail to:

Dennis Potillo

Financial Secretary

2103 Henderson St.

Bethlehem, PA 18017-4924

If paying by credit card please e-mail all information to Dennis Potillo:

dennis.potillo@boschrexroth-us.com

If you have questions concerning your membership, please contact Dennis at:

Work Phone: (610) 694-8449

Home Phone (610) 866-1348

Or

Jane A. Affa

Membership Chairperson

Two North Ninth Street

Allentown, PA 18101-1179

Work Phone: (610) 774-4365

Home Phone: (610) 799-0533

Memo from your Membership Chair

A memo is attached that hopefully will provide you some information on the organization.

Our monthly dinner meetings are generally held the last Tuesday of the month, unless there is a scheduling problem then we try for a Monday. You will be notified by email about two (2) weeks prior to meeting requesting your response on whether or not you will be attending the meeting. This email has an internet address that will have a link to the Newsletter which is on the internet NAPM website. It is imperative that you keep your emails up to date. If you do not receive any emails, please call the membership chair person to verify your information. It is imperative that you keep your email address up-to-date because that is how we keep in touch. If you do not have any email address, just let me know, and we will send the information out via US mail.

Our Newsletter also contains important information. It contains information and articles from our President and articles from each of the Committee Chairs. The Newsletter also contains information on the dates and places of the next Dinner Meeting, information on the Satellite seminars, and information of other upcoming events.

The Board of Directors and Committee Chairs and their related information are identified at the bottom of this page.

The NAPM website is located on the internet at www.NAPMLV.com. The NAPM-LV Website contains information regarding information on the local chapter of the ISM. On this Website you can see all of the scheduled Dinner meetings for the year. The

Newsletter as soon as it is issued and past Newsletters can be seen there. There is also information regarding the various committees and who chairs those committees. There is also a Calendar of Events, that provides dates for future meetings and where they are, information of the Satellite Seminars. We will be updating this site to provide you with even more information.

Another website that will be of importance to you is the ISM website. The ISM website contains information on seminars, career opportunities, resources on purchasing information and many other pieces of information. This website is ISM.ws. To gain access to this area you will need to login with your ISM ID number and your last name. If you do not know your ID number, please call the customer service department at (800)888-6276, ext 401 or call me at 610-774-4365 or email at jaaffa@pplweb.com. Under members only you can print your membership card out with your Membership number.

I also wanted to take the time to let you know that all of the committee members are volunteers who take the time to help the organization. There are many committees that could use some help. If you would like to volunteer, whether it is helping a committee by just volunteering a couple of hours a month or if you want to be more involved and become a chairperson of a committee, contact one of the Board members. As of now, we are currently looking for a Public Relations Chairperson and a committee member. We are also looking for a Webmaster to keep our website up to date. Please call any of the Board Members or any of the Chairpersons for information.

I am hoping that this memo helps you in your search for and receiving information on our organization.

Sincerely,

Jane A. Affa
Membership Chairperson
610-774-4365
jaaffa@pplweb.com



For Your Information:

Lehigh Valley Purchasing Association
Annual...

Ellery Royal

MEMORIAL GOLF TOURNAMENT

Tuesday - May 24th, 2005
Woodstone Golf Club, Danielsville, PA

Golfer and Sponsor Information: www.NAPMLV.com
or 610-770-1100 (purchasing dept.)

Proceeds benefit NAPM-LV Scholarship Fund

Thanks for your support.

Sandy Ressler, Tournament Coordinator
610-770-1100 : 610-770-1109 fax

**APRIL DINNER MEETING
WEDNESDAY, APRIL 27, 2005
Green Pond County Club
3604 Farmersville Road
Bethlehem, PA 18020**

Reservations must be returned to George Kinek before 4:00 pm on Monday, April 25th.

Fax: 610-774-5408

E-mail: gpkinek@pplweb.com

Phone : 610-774-4776

Name:_____

Company:_____

Phone Number:_____

Guest Name:_____

NOTE: NAPM Must pre-pay for all dinners.

Please keep your schedules clear if you sign up to attend dinner.